




Social Innovation Fund (SIF) Pay for Success Program Funding Forecast *

Winter 2015 – Spring 2016

	Feasibility Studies / Capacity Building					Transaction Structuring
	CORPORATION FOR SUPPORTIVE HOUSING	INSTITUTE FOR CHILD SUCCESS	NATIONAL COUNCIL ON CRIME AND DELINQUENCY	THIRD SECTOR CAPITAL PARTNERS	UNIVERSITY OF UTAH POLICY INNOVATION LAB	NONPROFIT FINANCE FUND
Overview						
Grantee Mission	To advance solutions that use housing as a platform for services to improve the lives of the most vulnerable people, maximize public resources, and build healthy communities.	To ensure the success of all young children by: <ul style="list-style-type: none">• Proposing smart public polices, grounded in research,• Advising governments, nonprofits, foundations, and other stakeholders on strategies to improve outcomes,• Sharing knowledge, convening stakeholders, embracing solutions, and accelerating impact, and• Fostering the next generation of leaders.	To promote just and equitable social systems for individuals, families, and communities through research, public policy, and practice. NCCD applies research to policy and practice in criminal justice, juvenile justice, and child welfare, develops data-driven innovations to improve safety and well-being outcomes and advising hundreds of agencies on effective and cost-efficient policies, strategies, and programs.	To accelerate America’s transition to a performance-driven social sector.	To facilitate high-quality and impactful programs that measurably improve outcomes for at-risk individuals, families and communities, as well as to grow the capacity of policymakers, service providers and other social sector stakeholders to make better-informed and more data-driven decisions.	To unlock the potential of mission-driven organizations through tailored investments, strategic advice, and accessible insights.
Description of the Grantee’s SIF Pay for Success Activity	Corporation for Supportive Housing (CSH) is working to help strengthen the pipeline of Pay for Success projects that advance supportive housing by working with state and local governments, managed care organizations and their non-profit partners. CSH will provide technical assistance to these projects, building their capacity to pursue Pay for Success pilots that improve outcomes and reduce costs for high-cost vulnerable populations, namely homeless individuals, disabled persons residing in institutional settings or super utilizers of health care settings or other crisis resources.	Institute for Child Success (ICS) is working to help government and service providers use Pay for Success financing to improve outcomes for children and families. ICS offers an innovative coaching model, where ICS guides jurisdiction staff through the process of assessing the feasibility of Pay for Success for funding early childhood outcomes, building their capacity to use outcome-based financing in the future. In partnership with the Nonprofit Finance Fund, ICS is also building the capacity of early childhood service providers.	National Council on Crime and Delinquency is working to help state / local governments and service providers determine the feasibility of using Pay for Success to promote positive youth development interventions with a focus on 1) juvenile justice or child welfare system-involved youth or youth at risk of entering or crossing over into these systems, and 2) addressing high rates of racial disparity in these systems.	Third Sector Capital Partners is working to help state / local governments assess the feasibility of implementing Pay for Success/Pay for Performance (P4P) projects at the local and state level, including exploration of multi-government-level (local, state, federal) contracting and financing for outcomes-driven services.	The University of Utah Policy Innovation Lab is working with state / local governments and service providers to assess the feasibility of and build state and local capacity for Pay for Success and other social innovations through technical assistance, financial support, open and transparent processes, and knowledge sharing.	Nonprofit Finance Fund is working to intermediate SIF funds for Pay for Success transaction structuring for Pay for Success projects that have already completed project feasibility assessments, as well as to expand Pay for Success knowledge sharing.

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About the Awards						
Type of Entity Eligible to Apply	State, local, or tribal government entities, managed care organizations, nonprofit organizations	State, local, or tribal government entities; providers of early childhood interventions	State, local, or tribal government entities; nonprofit organizations	State executive offices, state workforce agencies, and local workforce boards. State education agencies and TANF agencies are also encouraged to partner with applicants.	Payor competition: State, local, or tribal government entities; Provider competition: Nonprofit organizations	Partnerships of government entities and/or service providers and transaction coordinators
Geography Where the Applicant MUST be Located	N/A	N/A	N/A	N/A	Arizona, California, Colorado, Idaho, Montana, Nevada, New Mexico, North Dakota, Oregon, South Dakota, Utah, Washington State, Wyoming	N/A
Areas of Grantee Priority/Preference	Applicants that demonstrate strong evidence of end payer commitment	Applicant jurisdictions in Southern, tribal, and/or rural areas with particularly poor child outcomes and jurisdictions that have not closed a Pay for Success transaction	Applicants that commit to providing in-kind contribution of staff time	Areas where there has historically been little to no Pay for Success activity	N/A	Areas where there has historically been little to no Pay for Success activity
SIF Focus Area(s) the Grantee Will Engage through Awards	Economic Opportunity, Healthy Futures	Economic Opportunity, Healthy Futures, Youth Development	Youth Development	Economic Opportunity, Youth Development	Economic Opportunity, Healthy Futures, Youth Development	Economic Opportunity, Healthy Futures, Youth Development
Any Specific Issue Areas that the Grantee Will Limit Itself to Engaging through Awards	Supportive housing	Early childhood, health, education, and well-being	Positive youth development interventions, defined as interventions that strengthens success in school, active citizenship, productive work, and healthy and safe lives for youth	Issue areas that are consistent with the priorities of the Workforce Innovation and Opportunity Act (WIOA) Youth Program: career exploration and guidance for out-of-school youth, support for educational attainment, opportunities for skills training in in-demand industries and occupations, and culminating in a good job along a career pathway or enrollment in post-secondary education	N/A	N/A
Anticipated Number of Awards	4-6	4	2	4-6	8 (split between payors and providers)	4

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Cash and/or Services Provided	Cash and services	Services	Services	Services	Cash and services	Cash
If Providing Cash, How Much Per Award (Estimated)?	Up to \$15,000 per award	N/A	N/A	N/A	Up to \$75,000 per award (toward the hiring of a full-time staff position at each selected applicant)	Up to \$250,000 per award
If Providing Services, What Is the Value (Estimated)? Utilizing a Coaching or Consulting Model of Technical Assistance?	Up to \$135,000 per award. Services will be provided in a consultant model.	Up to \$150,000 per award. Services may be provided in a coaching model or a consultant model, depending upon need of applicant.	Up to \$250,000 per award. Services will be provided in a consultant model.	Up to \$200,000 per award. Services will be provided in a consultant model.	Up to \$250,000 per award. Services will be provided in a consultant model.	N/A
Match Requirements of Applicants	At least \$45,000 in in-kind staffing funded by non-federal sources	<p>If the applicant applies for ICS's coaching model, at least \$35,000 of non-federally-funded staff time.</p> <p>If the applicant applies for ICS's consulting model, at least \$35,000 in non-federal cash match.</p>	N/A	At least \$25,000 in non-federal cash match to support the project	At least \$28,800 of in-kind staffing, cash match, or other demonstrated in-kind commitment	Applicants must provide a 1:1 match for the award. At least 50% of the overall match must be provided by non-federal dollars, and up to 50% can be provided as third-party in-kind contributions.
Commitment Requirements of Applicants (e.g., of staff, stakeholders)	None as part of threshold eligibility criteria	<p>Applicants seeking to take advantage of ICS's coaching model must identify staff to receive coaching and assistance to complete the feasibility study.</p> <ul style="list-style-type: none"> • 1 senior executive branch official who can prioritize and oversee the project (5% time) • 1 lead staff person who can arrange meetings, gather information and perform much of the work (ideally 100%; minimum 50%) • 1 or more staff with access to relevant data (e.g. child welfare, Medicaid, 	None as part of threshold eligibility criteria	Demonstration of clear interest in pay-for-performance exploration through applicant's WIOA implementation plan or other actions, including data access agreements to key administrative databases	None as part of threshold eligibility criteria	None as part of threshold eligibility criteria

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		education) who can conduct analyses as needed (5-10%) <ul style="list-style-type: none"> • 1 lawyer who can address any legal concerns (e.g. data sharing agreements) (as needed) • 1 budget official who can review and advise on cost savings analyses and potential funding sources (as needed) 				
Dates						
Webinars / Info Sessions	January 7, 2016	TBA	January 12, 2016 Individual sessions scheduled upon request	November 17, 2015 and January 12, 2016	TBA	TBA
RFP Open	January 4, 2016	December 4, 2015	January 4, 2016	January 4, 2016	Payor competition: January 4, 2016 Provider competition: April 1, 2016	March 1, 2016 (estimated)
Letter of Interest / Intent Due	January 28, 2016 (encouraged, but not required)	January 29, 2016 (encouraged, but not required)	February 1, 2016	December 18, 2015 (encouraged, but not required)	TBA	March 15, 2016 (estimated)
RFP Close	February 19, 2016	February 19, 2016	February 19, 2016	February 19, 2016	Payor competition: February 19, 2016 Provider competition: April 1, 2016	April 15, 2016 (estimated)
Website Where RFP Will Be Posted	csh.org/pfs	pfs.instituteforchildsuccess.org	nccdglobal.org	thirdsectorcap.org	policyinnovationlab.org	payforsuccess.org/sif

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